

44-65-1807
63-3685

May 1, 1963

Mr. John A. McCone, Director
U. S. Central Intelligence Agency
Washington 25, D.C.

Dear Mr. McCone:

STAT As suggested by Mr. of the Automatic Data Processing Staff of CIA, I am writing this letter to request some general, non-classified information concerning the CIA's requirements for data communications equipment.

My firm, the Diebold Group, Inc., is a specialized technical planning and management service organization serving the principle manufacturers of Electronic Data Processing and Data Communication systems, as well as the users of these systems in both government and industry.

So that we may better advise our current and future clients on how to most effectively utilize their resources and capabilities, we are conducting a nation-wide survey of current and future users of data communications equipment in both government and industry. The objectives of our survey are: (1) to estimate the current usage of standard and special-purpose data communications equipment, (2) estimate future requirements by type and amount of equipments, and (3) to pinpoint any foreseeable difficiencies in present equipments that will need improvement in order to meet future applications.

Being a potentially large user of data communications equipment, it is important that the CIA be included in our survey, so as to assure its completeness. Your cooperation in helping us to successfully complete our survey would be greatly appreciated. We would greatly appreciate your assistance in assigning someone in your organization who is knowledgeable in the area of CIA's data communications requirements fill out the enclosed questionnaire and return it to us.

-2-

We are very much aware of the security regulations concerning your operations, but if you could supply us with the general, non-classified information, it would be most helpful. The information desired is general in nature and need not be too specific.

Thank you very much for your cooperation.

Very truly yours,

Donald L. Dittberner
Director
Aerospace Planning Services

83 MAY 5 11 19 AM

83 MAY 4 4 12 PM '83

DATA COMMUNICATIONS QUESTIONNAIRE

The Diebold Group, Inc.
1616 H Street, N.W.
Washington 6, D.C.
Telephone: EXecutive 3 - 0650

Instructions: Please write the answers to each question in the appropriate space provided. If specific information is not known by the respondent, use best estimate.

A. Point-to-Point Data Communications Equipment for Batch Transmissions of Computer Data.

1. Estimated number of terminal units currently being used _____
2. Annual rental or purchase value of this equipment _____
3. Suppliers _____
4. Special Features _____

5. Estimated number of new units planned for installation in 1963 _____
 - a. additional rental or purchase investment _____
 - b. Supplier(s) _____

6. Estimated number of new units to be installed, 1964-1956 _____
 - a. anticipated rental or purchase investments _____
 - b. Supplier(s) _____

 - c. Special features or requirements _____

-2-

B. Data Collection Devices for General Purpose Use.

1. Estimated number of units currently being used _____
2. Annual rental or purchase value of this equipment _____
3. Supplier(s) _____

4. Special features _____

5. Estimated number of new units planned for installation in 1963 _____
 - a. additional rental or purchase investment _____
 - b. supplier(s) _____

6. Estimated number of new units to be installed 1964-1965 _____
 - a. anticipated rental or purchase investments _____
 - b. supplier(s) _____

 - c. Special features or requirements _____

C. Input Inquiry Devices for Special Purpose Use.

1. Estimated number of units currently being used _____
2. Annual rental or purchase value of this equipment _____
3. Supplier(s) _____

4. Special features _____

-3-

5. Estimated number of new units planned for installation in 1963 _____

a. additional rental or purchase investment _____

b. supplier(s) _____

6. Estimated number of new units to be installed 1964-1965 _____

a. anticipated rental or purchase investments _____

b. supplier(s) _____

c. special features or requirements _____

D. Data Output Devices with Visual Displays.

1. Estimated number of units currently being used _____

2. Annual rental or purchase value of this equipment _____

3. Supplier(s) _____

4. Special features _____

5. Estimated number of new units planned for installation in 1963 _____

a. additional rental or purchase investment _____

b. supplier(s) _____

6. Estimated number of new units to be installed 1964-1965 _____

-4-

a. additional rental or purchase investment _____

b. supplier(s) _____

c. special features or requirements _____

E. Data Buffer Equipments for Computer Interface.

1. Estimated number of units currently being used _____

2. Annual rental or purchase value of this equipment _____

3. Supplier(s) _____

4. Special features _____

5. Estimated number of new units planned for installation in 1963 _____

a. additional rental or purchase investment _____

b. Supplier(s) _____

6. Estimated number of new units to be installed 1964-1965 _____

a. anticipated rental or purchase investment _____

b. supplier(s) _____

c. special features or requirements _____

F. What are your cost and performance objectives and criteria governing future Installations ?